



# How to buy Microsoft 365 Copilot

Overview of Microsoft 365 Copilot and the new commerce experience options for commercial customers

## Copilot integration

Microsoft Copilot exists across multiple Customer Solution Areas (CSAs) to support evolving customer demands. Microsoft 365 Copilot, specifically, supports the full Microsoft 365 suite of applications.

There are **three ways** for businesses to buy Microsoft 365 Copilot



### Microsoft partners

For customers in need of a fully-managed and tailored solution, **Microsoft 365 Copilot** is available to be purchased from a partner with specific expertise.



### Microsoft sales

For customers currently working with a Microsoft sales contact, reach out to purchase of **Microsoft 365 Copilot**.



### Microsoft online

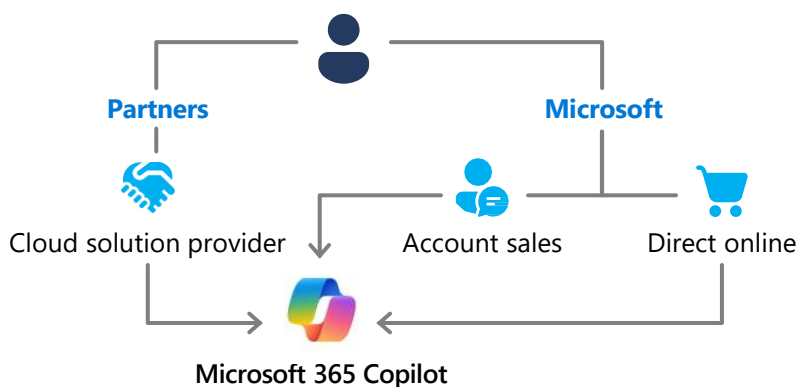
For customers that want to leverage standard contract terms, **Microsoft 365 Copilot** is available for purchase online.

## Which way is best for me?

	<u>Partners</u>	<u>Microsoft Sales</u>	<u>Microsoft Direct</u>
Subscription length	Monthly/Annual/Multi-Year	Monthly/Annual/Multi-Year	Monthly/Annual/Multi-Year
Customer support	Industry specific	Account specific	Product specific
Eligibility	All customers	Managed accounts	All customers
Implementation	Customized support	Upon request	Independently managed
Scale	Department/enterprise-wide	Enterprise-wide	Department/ enterprise-wide

For more insight on the buying journeys associated with each purchasing method, [please visit our How to buy guide](#).

## Buying journey



Visit the [Microsoft Partner Center](#) to find an expert that specializes in your needs and can support your purchase of Copilot.

Contact your Microsoft representative to determine how to get started with Copilot.

Visit the Copilot products for [Business Accounts](#) and [Enterprise Accounts](#) to understand which purchase best fits your organizational size and need.



# How to buy Microsoft 365 Copilot



## Copilot for Microsoft 365 includes



Microsoft 365 Copilot Chat



Copilot in Outlook



Copilot in Loop



Copilot in OneNote



Copilot in Whiteboard



Copilot in Word



Copilot in Excel



Copilot in PowerPoint



Copilot in Teams



## Eligibility:

Gaining access to Copilot for Microsoft 365 varies based on account type and licensing requirements. Review the product terms and prerequisites for Copilot on [Microsoft Learn](#) to determine its extensibility within your environment.

## Impact on workplace environment

Copilot for Microsoft 365 enhances productivity and efficiency for various business functions.



### Service

Respond to a customer complaint



### Human resources

Streamline benefits and compensation



### Marketing

Create a Bill of Materials



### Sales

Make a customized pitch

For more insight on how Copilot for M365 can transform your business, [visit our Microsoft Adoption page](#).

## Additional important resources

[Learn about licensing at Microsoft and the Microsoft Customer Agreement](#)

[Understand what the product terms are for your purchase](#)

[Learn about the Microsoft partner network](#)

[Learn about other Microsoft Copilot products](#)

Be sure to consider your existing Microsoft agreements across your organization. Discuss with Microsoft or your partner.

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